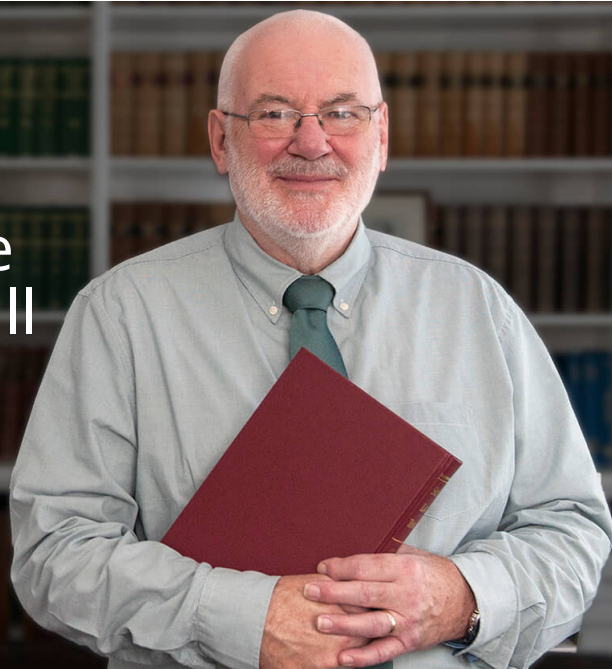


“The clients we recommend to SAM have all been successful and all stayed with them. Every single one.”

Douglas Lamond, Kippen Campbell



As a family lawyer my role is to advise clients on a wide range of legal matters throughout their lifetime.

This involves working with other professional advisers who have different expertise, but are part of the overall advice. In 1990, well before SAM was set up, I met one of their founding partners who solved a complex problem saving my client a six-figure sum of money. That client and their family are still advised by SAM today, which underlines the value of the ongoing advice and service they provide.

Many years ago lawyers used to provide financial advice to clients, but with changes in legislation and the increasing complexity of this area we needed to align ourselves with professionals we could entrust with our clients. SAM's experience and professionalism have helped many clients over the years and as they are independent, I know they will have considered all options and not just sold a product off the shelf.

They are straight forward to deal with and deliver on their promises. They keep me informed, bringing me in when my legal expertise is required.

A telling factor in the relationship is that there's nothing in it for us other than knowing the security it brings clients to be properly looked after.