

“ I never really enjoyed my meetings with pension advisers before SAM.”

Jen Tan, Bioforce Ltd



**Before we started working with SAM we had five different pension schemes between three separate companies operating under different rules. But some of the basics hadn't been set up properly.**

SAM understood it much better and helped us to tidy everything up. They simplified the complexity of the different schemes and started looking after us as a company rather than just the employees.

Working with SAM helped us become more confident in the way we managed our employee benefits. We have three companies with over 150 employees and we became more aware of our responsibilities as company directors and employers - our previous adviser didn't give us that confidence.

SAM encouraged us to communicate regularly with our employees to explain how important building up their pension pot was, and the value of the contribution the company was making on their behalf.

My previous adviser was with a large organisation and it was more impersonal. SAM's remit is to make sure we as employers are meeting our responsibilities to our employees, the duty of care, and the regulator. SAM do that, and more.